

## Business Enterprise Centre of Sarnia-Lambton

Helping to build our community by serving business and encouraging the entrepreneurial spirit.  
The Business Enterprise Centre of Sarnia-Lambton is a partnership between the County of Lambton and the Ministry of Economic Development, Employment & Infrastructure under the auspices of the Sarnia-Lambton Economic Partnership.

# NETWORKING

In a recent survey of entrepreneurs, Calmeadow Metrofund found that being a member of an association, club or organization that met fairly regularly had 40% greater net earnings than those entrepreneurs not a part of the group. **Try to find an association, group or organization right for your business.**

**The Sarnia-Lambton Chamber of Commerce**  
556 Christina Street North  
Sarnia, Ontario N7T 5W6

(519) 336-2400 telephone  
(519) 336-2085 facsimile  
info@sarnialambtonchamber.com

Acting as the “Voice of Business” in Sarnia Lambton, the Chamber is the largest business organization in the County. Incorporated in 1905, it represents approximately 800 member businesses. A dynamic organization with hundreds of volunteers and numerous committees involved in community projects and business issues.

### **You may also consider membership, participation or attendance at:**

- A Church, Synagogue, Mosque or other place of regular worship
- A Fraternal Organization such as, The Masonic Orders, The Shriners, Loyal Order of Moose, Fraternal Order of Eagles, Knights of Columbus or the Elk’s Lodge
- A Service Organization such a Rotary International, Kiwanis, The Kinsmen Club, Lions/Lioness Clubs, or Sertoma
- A Military organization such as the Royal Canadian Legion, AFAC 403 Wing, or the Polish Combatants Club
- An Ethnic-Canadian association such as the Argitheaton Greek Club, the British Canadian Club, Dante Club Bocciofila or Club Jolliet Canadien-Francais Centre.
- A riding association for a federal or provincial political party
- A Self-instruction group such as the Toastmasters International
- Any Professional body or Trade association
- Volunteering on boards, Not-for-profit or charitable organizations
- Serving on municipal or County committees

Networking provides the opportunity to meet, mingle, refer business and have business referred to you. Networking is not just a lunch or dinner. It is an opportunity to cultivate professional ties and personal bonds. Networking is about nurturing corporate and personal loyalty, increasing your name recognition and augmenting your sales.

**Information Sarnia-Lambton** is useful in locating any of these fine organizations and can be reached online at [www.informationsarnialambton.org](http://www.informationsarnialambton.org)