

# Point Edward Incentives and Services

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## Incentives and Financial Support

### Capital

#### [AgriCompetitiveness Program](#)

**Description:** The AgriCompetitiveness Program aims to help the agricultural sector to leverage, coordinate and build on existing capacity, enhance safety, adapt to changing commercial and regulatory environments, seize new opportunities, share best practices, and provide mentorship opportunities.

#### [AgriMarketing Program](#)

**Description:** AgriMarketing Program: Small and Medium-sized Enterprise (SME) Component provides targeted support to companies for international initiatives. Under this component, funding will be available to help implement international export plans, which include promotional and market development activities.

#### [Business Development Bank of Canada \(BDC\)](#)

**Description:** BDC actively supports the development and growth of Canadian small and medium-sized enterprises through its complementary financing, venture capital and consulting services.

#### [Canada Small Business Financing Program - Industry Canada](#)

**Description:** The program's main objectives are to help new businesses get started and established firms make improvements and expand, to improve access to loans that would not otherwise be available to small businesses, to stimulate economic growth and create jobs.

#### [Community Futures Program - Ontario](#)

**Description:** FedNor's Community Futures (CF) Program, supports 24 Community Futures Development Corporations (CFDCs) in Northern Ontario. CFDCs offer a wide variety of programs and services supporting community economic development and small business growth.

#### [Futurpreneur Canada](#)

**Description:** Financing, mentoring and support tools to aspiring business owners aged 18-39.

#### [Investment Ready: Certified Site Program](#)

**Description:** Through the Investment Ready: Certified Site program, you can benefit from financial and international marketing support, as well as an Investment Ready: Certified Site designation once you complete a set of requirements for an eligible property.

# Point Edward Incentives and Services

## [Ontario Emerging Technologies Fund - Ontario Capital Growth Corporation](#)

**Description:** To leverage private sector capital in clean technology, life sciences and advanced health technologies, digital media and information and communications technology sectors.

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## Commercialization

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### [Conservation Fund](#)

**Description:** The Conservation Fund provides financial support to new and innovative electricity conservation initiatives designed to enable Ontario's residents, businesses and institutions to cost-effectively reduce their demand for electricity.

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### [Ontario Centres of Excellence Inc.](#)

**Description:** Covers three key areas: Industry-Academic R and D Collaboration; Commercialization; and Entrepreneurship. Other key OCE initiatives are the IBM Smart Computing Initiative and Colleges Ontario Network for Industry Innovation (CONII).

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### [Ontario Research Fund - Research Excellence \(ORF-RE\)](#)

**Description:** The Ontario Research Fund - Research Excellence (ORF-RE) provides research institutions with funding to help support the operational costs of large-scale transformative research of strategic value to the province.

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## Digital Media

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### [Film Fund - Ontario Media Development Fund](#)

**Description:** Ontario Creates Film Fund is intended to increase the level of domestic feature film production in Ontario. It provides support to Ontario producers for feature film projects with development and production financing.

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### [Film or Video Production Services Tax Credit \(PSTC\)](#)

**Description:** Tax credit designed to enhance Canada as a location of choice for film and video productions employing Canadians, as well as to strengthen the industry and secure investment.

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### [Industry Development Program - Ontario Media Development Corporation](#)

**Description:** Ontario Media Development Corporation provides support to Ontario's cultural entrepreneurs by partnering with established trade and event organizations to offer initiatives, events and activities that stimulate the growth of the cultural media industries.

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### [Interactive Digital Media Fund \(IDM\) - Ontario Media Development Corporation](#)

**Description:** The Marketing and Distribution Initiative (MDI) is intended to assist producers of Ontario Creates Film Fund supported projects to make a meaningful contribution to the domestic marketing and distribution of their projects leading up to and during their release. Available during fiscal 2019-20, this time-limited initiative is intended to support strategies and tactics that are an extension of traditional marketing and distribution activities. The MDI encourages innovative strategies that can work independently and/or in conjunction with pre-existing distribution strategies.

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### [Ontario Book Publishing Tax Credit \(OBPTC\)](#)

**Description:** Tax credit for Ontario publishing companies to publish and promote works by a Canadian author.

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### [Ontario Computer Animation and Special Effects Tax Credit \(OCASE\)](#)

**Description:** Ontario tax credits for computer animation and special effect activities in film or TV productions.

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# Point Edward Incentives and Services

## [Ontario Film and Television Tax Credit \(OFTTC\)](#)

**Description:** Ontario refundable tax credit for film and video productions.

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## [Ontario Production Services Tax Credit \(OPSTC\)](#)

**Description:** Ontario refundable tax credit for qualifying labour expenditures for those productions that do not meet the Canadian content requirements.

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## Energy

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### [Save on Energy](#)

**Description:** Businesses across Ontario can benefit from an array of programs offered throughout the province. There are energy-efficiency programs to assist organizations from the smallest of retail stores to the largest industrial complexes.

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## Export

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### [Canadian Commercial Corporation \(CCC\)](#)

**Description:** International contracting agency provides export-related assistance in military sales and Canadian commitments for international assistance.

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### [Export Development Canada](#)

**Description:** A crown corporation that offers financing, credit insurance and bonding solutions to Canadian exporters.

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### [Investment Accelerator Fund \(IAF\)](#)

**Description:** The Investment Accelerator Fund (IAF) helps accelerate the growth of new technology companies being established in Ontario and positions them for further investment by angels and venture capitalists.

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## Human Resources and Training

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### [Apprenticeship Job Creation Tax Credit - Canada Revenue Agency](#)

**Description:** A non-refundable tax credit equal to 10% of the eligible salaries and wages payable to eligible apprentices in respect of employment after May 1, 2006.

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### [Apprenticeship Training Tax Credit \(ATTC\) - Ministry of Finance](#)

**Description:** A refundable tax credit available to employers who hire and train apprentices in certain skilled trades.

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### [Canada Summer Jobs](#)

**Description:** Contributions for employers to hire students during the summer.

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### [Canadian Institutes of Health Research](#)

**Description:** Major federal health research funding agency for universities, hospitals and research institutes.

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# Point Edward Incentives and Services

## [Cooperative Education Tax Credit \(CETC\)](#)

**Description:** A refundable tax credit available to employers who hire students enrolled in a co-operative education program at an Ontario university or college. The Canada Revenue Agency (CRA) administers the program on behalf of Ontario through the federal income tax.

## [Employer Signing Bonus - Ministry of Training, Colleges and Universities](#)

**Description:** A monetary bonus for an employer who hires and registers an apprenticeship scholarship candidate as an apprentice.

## [Industrial Research Assistance Program \(IRAP\) - National Research Council Canada](#)

**Description:** Technical advisory services, networking and financial assistance to SMEs.

## [Mitacs Accelerate](#)

**Description:** A unique cost-shared R and D internship program which connects companies with Canadian universities' research expertise, in all disciplines.

## [Ontario Centres of Excellence Inc.](#)

**Description:** The TalentEdge Internship Program (TIP) stream of the ENCQOR 5G Program provides support for current college and university students and recent undergraduate or Masters graduates, to work on industry-driven research and development projects related to 5G, wireless and digital technologies at Ontario-based SMEs, preferably using the 5G Innovation Platform as a Service (iPaaS) testbed. Companies can tap into world-class talent coming out of Ontario's publicly-funded post-secondary institutions and strengthen their capacity to develop new 5G products, services and processes, while interns receive hands-on industry experience to excel in the digital economy.

## [Ontario Labour Market Partnerships](#)

**Description:** Ontario Labour Market Partnerships support partnerships among employers, employer/employee associations, and community organizations to address identified labour market issues.

## [Summer Company](#)

**Description:** The Summer Company program provides hands-on business training and mentoring to help enterprising youth start up and run their own summer business.

## [Youth Employment Fund](#)

**Description:** The Youth Employment Fund is part of the Ontario government's new Youth Jobs Strategy, which is helping 30,000 young people across the province get work experience, start a business or build job skills.

## [Youth Employment Program - National Research Council Canada](#)

**Description:** Financial assistance to innovative Canadian SMEs to hire post-secondary graduates.

## Research and Development

### [AgriInnovation Program](#)

**Description:** The AgriInnovate program aims to accelerate the commercialization, adoption and/or demonstration of innovative products, technologies, processes or services that increase sector competitiveness and sustainability.

### [Canada Foundation for Innovation](#)

**Description:** To strengthen the ability of Canadian universities, colleges, research hospitals, and other not-for-profit institutions to carry out world-class research and technology development that will benefit Canadians.

# Point Edward Incentives and Services

## [Canadian Institutes of Health Research](#)

**Description:** Major federal health research funding agency for universities, hospitals and research institutes has research programs matching industry partner's financial contributions.

## [Communications Research Centre Canada - Industry Canada](#)

**Description:** Helps SMEs take part in strategic R&D collaborations that leverage CRC's activities, resulting in knowledge and technology transfer that benefit Canadian industry, the economy and Canadians.

## [Early Researcher Awards](#)

**Description:** Funding to new researchers working at publicly funded Ontario research centres.

## [Industrial Research Assistance Program \(IRAP\) - National Research Council Canada](#)

**Description:** Technical advisory services, networking and financial assistance to SMEs.

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## [Ontario Emerging Technologies Fund - Ontario Capital Growth Corporation](#)

**Description:** To leverage private sector capital in clean technology, life sciences and advanced health technologies, digital media and information and communications technology sectors.

## [Ontario Innovation Tax Credit \(OITC\)](#)

**Description:** The Ontario Innovation Tax Credit (OITC) is a refundable tax credit. It is available to all corporations that perform scientific research and experimental development (SR and ED) in Ontario.

## [Ontario Research and Development Tax Credit](#)

**Description:** Tax credit for Scientific Research and Experimental Development expenditures.

## [Ontario Research Fund - Research Excellence \(ORF-RE\)](#)

**Description:** The Ontario Research Fund - Research Excellence (ORF-RE) provides research institutions with funding to help support the operational costs of large-scale transformative research of strategic value to the province.

## [Scientific Research and Experimental Development Tax Incentive Program - Canada Revenue Agency](#)

**Description:** The largest single source of federal support for industrial R and D. Investment tax credits for expenditures such as wages, materials, machinery, equipment, some overhead, and SR and ED contracts.

## [Youth Employment Program - National Research Council Canada](#)

**Description:** Financial assistance to innovative Canadian SMEs to hire post-secondary graduates.

**Southern Ontario**

# Point Edward Incentives and Services

## [Scientists and Engineers in Business Initiative](#)

**Description:** Scientists and Engineers in Business is designed to help improve the business and management skills of entrepreneurs in the science, technology, engineering and mathematics (STEM) fields by improving access to financing and/or providing business support.

## [Southwest Ontario Development Fund](#)

**Description:** The Southwestern Ontario Development Fund gives money to businesses, municipalities and not-for-profit organizations for economic development in southwestern Ontario.

## Business Support Services

Serves Small Business and Start-Up Businesses

Sarnia

519 332-1820

N7S 6L2

The Business Centre of Sarnia-Lambton provides a number of valuable services and resources for new businesses. These services offered at no cost and are confidential. We provide consultations on business start ups and expansions, planning, financial forecasting, market research, marketing methods and regulatory matters.

<http://www.sarnialambton.on.ca/>

Serves Brooke-Alviston; Dawn-Euphemia; Enniskillen; Lambton Shores; Oil Springs; Petrolia; Plympton-Wyoming; Point Edward; Sarnia; Warwick; St. Clair

Sarnia, ON

519 383-1371

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The Sarnia-Lambton Business Development Corporation (SLBDC) is located in Southwestern Ontario, directly across the border from Port Huron, Michigan on the shores of Lake Huron and the St. Clair River in beautiful Sarnia, Ontario. The SLBDC is a non-profit community based corporation funded by the Federal Government through the Community Futures Program.

[www.slbdc.com](http://www.slbdc.com)

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